

REDSKY'S 8(a) STREAMLINED CONTRACTING ADVANTAGES

RedSky is a Small Business Administration (SBA) 8(a) certified business.

The SBA 8(a) Business Development (BD) Program was designed to simplify the federal procurement process for certified small business participants. Federal law allows Government Agencies to award sole source contracts to the SBA on behalf of an eligible 8(a) firm of their choice. Contracts can be awarded for limits up to **\$6.5M** for manufacturing NAICS codes and **\$4.5M** for goods and services.

This streamlined contracting approach enables Federal Government customers to save time, effort, and cost in the procurement process. Following SBA approval, the 8(a) program allows for open discussions and direct negotiations. In addition, 8(a) sole-source procurements are protected from protests.

In summary, the benefits of utilizing the 8(a) contracting process include:

- Awards to RedSky cannot be protested
- There is no requirement to compete procurements to RedSky before a direct award
- Contracting officers can work jointly with RedSky to ensure an understanding of the contract requirements, lowering program risk and increasing overall customer satisfaction
- Contract value counts toward agency's SBA small business and 8(a) contracting goals
- Procurement process is simplified and accelerated



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RedSky is an SBA certified 8(a) small business. Under the SBA 8(a) program, Federal law allows Agencies to award sole source contracts to the SBA on behalf of an eligible 8(a) firm of their choice. Contracts can be awarded in limits up to **\$6.5M** for manufacturing NAICS codes and **\$4.5M** for goods and services.

Other program benefits include:



Awards to RedSky cannot be protested.

Awards to RedSky cannot be protested per 13 CFR 124.517(a)



No procurement competition.

There is no requirement to compete procurements to RedSky before a direct award per 13 CFR 125.506(b)(3)



Faster procurement via Alpha contracting.

Prior to a solicitation, contracting officers can work jointly with RedSky to reduce procurement time and streamline the contract process



Meet your 8(a) and Small Business Goals.

Contracting with RedSky will satisfy 8(a) and small business contracting goals per 13 CFR 124.110(c)

Contact us to discover additional advantages for your next contract with RedSky

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Reference: <https://www.acquisition.gov/far/subpart-19.8>

